# Ndge

### SaaS security & governance for modern teams

Expose shadow IT, cut costly sprawl, and regain control of your SaaS security posture. It all starts with a nudge.

### The rise of employee-led SaaS adoption

In today's highly distributed workplace, every employee has the ability to act as their own CIO, adopting new cloud and SaaS technologies whenever and wherever they need. While this has been a critical boon to productivity and innovation in the digital enterprise, it has upended traditional approaches to IT security and governance.

Today, IT and security leaders contend with sprawling SaaS estates that span hundreds to thousands of cloud locations—each a new repository for sensitive data and a new point in the organization's attack surface. At mid-sized organizations, a new SaaS asset is added roughly every 20 minutes. Traditional security tech and processes simply can't keep up with the current magnitude of employee-led SaaS adoption.

It's time for a new approach. IT and security leaders need a way to discover and govern the adoption of new cloud and SaaS across the organization at scale, without disrupting the pace of productivity.

### Nudge Security: A modern approach

Nudge Security is the world's first and only solution to address SaaS security and governance by working *with* employees—not against them. Unlike legacy solutions that attempt to block employees' access to unsanctioned SaaS applications, Nudge Security helps IT and security leaders to adapt and align to the needs of the business. The platform enables decentralized SaaS decision-making and daily administration without sacrificing visibility, centralized governance, or control over the organization's cloud and SaaS security posture.

### SaaS discovery you won't find anywhere else

With an unrivaled, patented approach to SaaS discovery, Nudge Security reveals all cloud and SaaS assets created across your organization as well as risk insights, breach histories, and supply chain details for every provider—on Day One. This robust SaaS asset inventory provides a powerful single source of truth for SaaS security and compliance activities as well as SaaS spend management and other SaaSOps work.

### What makes Nudge Security different?

### Zero blindspots

See what network and finance tools miss with our patented approach to SaaS discovery.

### Immediate value

Setup to insights in minutes. No proxies, agents, or browser plugins to install.

### **Human-centered**

Curb cloud and SaaS sprawl by influencing (not restricting) employee behavior.

## Supply chain visibility

Understand how your data processors are connected to other third-party services.

### **Cost-positive**

Programmatically eliminate unused and redundant SaaS to reduce risk and minimize wasted spend.





### Human-centered security design

Nudge Security automates employee engagement with timely, helpful nudges rooted in behavioral psychology, guiding users and application owners toward SaaS security best practices. Automation workflows make it simple to orchestrate SaaS security and governance at scale, driving unprecedented IT efficiency.

### It's a win-win for IT security teams and employees alike.

#### Simply woven into your security fabric

Other SaaS security products require deep API integrations with SaaS apps, limiting visibility to only a few dozen of the most common apps and requiring significant upfront time and effort. Nudge Security avoids this race to the bottom by requiring only one integration point to get started: read-only API access to Microsoft 365 or Google Workspace. With an API connection to Okta, Nudge Security can provide additional SSO context and access revocation capabilities in the platform. Finally, Nudge Security is built entirely on an open API framework and supports flexible webhook connections to your security analytics platforms, because you don't need yet another "single pane of glass."

"I haven't been able to find anything close to what Nudge Security does, especially for employee offboarding. It removes all of the guesswork in knowing what SaaS accounts employees have access to and automates the hard and tedious parts of the process."

> Joe Berardelli Head of Infrastructure, Blue Owl Capital

### How it works

### Connect

to Google Workspaces or Microsoft O365 APIs. That's it.



### Discover

all cloud and SaaS accounts, historically and continuously.



### Analyze

your SaaS attack surface, app-to-app risks, SSO & MFA adoption, and more..



### Nudge

your employees towards better security behaviors with automated, realtime engagement.



### Govern

and secure your entire SaaS estate with automation and orchestration workflows.



### Common use cases

#### Manage your SaaS attack surface.

Surface publicly exposed SaaS assets and domains as well as risky OAuth grants. Monitor critical apps that store sensitive data, like IP or PII. Track MFA and SSO status across all SaaS accounts as part of your SaaS security posture management.

Only Nudge Security provides SaaS vendor security insights, supply chain breach notifications, and account takeover events, so you can proactively safeguard against emerging SaaS threats.

#### Support SaaS compliance.

Avoid unwanted surprises and delays during your compliance audits. Nudge Security discovers and categorizes your cloud and SaaS asset inventory, allowing you to readily define your compliance scopes for SOC 2, GDPR, HIPAA, and others. Use purpose-built playbooks to orchestrate regular SaaS access reviews and the removal of inactive accounts, complete with audit-ready reports.

### Offboard employees with 90% less effort.

Eliminate 90% of the manual IT effort required to fully offboard employees who exit or change roles. Orchestrate account removals to avoid orphaned accounts and reclaim SaaS licenses. Automate password resets for unmanaged SaaS accounts.

#### Contain SaaS sprawl and costs.

Justify technology investments that fuel growth while eliminating SaaS sprawl and wasted SaaS spend. With Nudge Security, you can rein in SaaS sprawl proactively and continuously by removing redundant and low-value SaaS applications and nudging employees toward preferred providers. Break down productivity silos, drive operational excellence, and reduce costs by consolidating your SaaS stack with Nudge Security.

### Promote a culture of trust & transparency.

Evolve beyond "lock and block" security approaches that disrupt productivity and lead to shadowy workarounds. Instead, deliver a stellar digital employee experience and encourage positive security behaviors with just-in-time nudges (Slack or email) based on principles of modern behavioral psychology. Optionally, invite all employees to see and review their own individual SaaS footprints within Nudge Security. It's the only security solution designed with every employee in mind.

### Get started with a 14-day free trial with zero commitment.

nudgesecurity.com

Things to do	G Active user accounts ① Total apps Average apps per use		
Apps	17 (Details → 262 (Details → 15.4 (2X) more	e than most orgs 636 (Details → 37.4 (2X) more than mo	ost orgs
SE Accounts			
C Resources	New apps added in the last 1 Month 🗸 🛹	Most likely to experiment These employees have introduced the most apps to your organization.	Ę
Attack Surface	23 +30% versus the prior 1 month	Albert Tross	
OAuth	10	Albert Hoss Oven Authora	
O Users & Groups	8 July 7	Capt. Trunk	
Notifications	3 apps	Theodore T.C. Calvin	
	4	Hannibal Smith	
	2		
	$\sim$	Manage	e users -
	July 4 July 5 July 6 July 7 July 8 July 9 July 10		
		App breach notifications These apps in your supply chain have appeared in recent security breaches	. 2